sifted®

YOUR GUIDE TO

Campaign Communication Materials

How important are they?



What are campaign communication materials?

Accessing the very best communication tools is essential. As fundraising communication specialists we can create bespoke promotional materials both in print and online to increase campaign effectiveness.

To promote a fundraising campaign successfully it is important to feature the benefits of a project, alongside the different ways of giving. To do this as effectively as possible the right campaign communication tools are needed. These range from a campaign logo, benefits brochure and scale of giving, to website design, social media posts, additional literature and event promotion.

Our partners Firth Design are specialists in the design, creation and implementation of campaign materials.

Below are the main categories of communication:

CAMPAIGN LOGO

ONLINE CAMPAIGN TOOLS

OFFLINE MATERIALS

EVENT MATERIALS AND PROMOTION



Key elements

The main areas of communication require a variety of promotional tools which we can design and produce starting with a campaign logo and brand identity. Much will depend on the type of campaign you are running, your target audience and what you are trying to achieve.





CAMPAIGN LOGO

Using a specific campaign logo can boost the overall effectiveness of a campaign. It can raise awareness and help build confidence and trust amongst potential donors. It also demonstrates a higher degree of professionalism and illustrates that your project or organisation has been carefully invested in.

Campaign logo and brand identity

Establishing which elements of existing branding are to be carried through to campaign material design is key to ensuring they share key branding similarities. If this is done well, your potential givers will develop a sense of trust and confidence in the brand you are creating.

In some cases the main logo may need an update or re-brand. Often the time to do this is when preparing for a campaign as the launch of both a new main logo and campaign logo can be especially effective.

Below are some examples of main and campaign logos we have created.



Main logo for Peterborough Cathedral



Main logo for the Cathedral Isle of Man



Campaign logo for the Kennel Club Charitable Trust



Campaign logo for

Saffron Walden Armhouses



Campaign logo for Chipping Campden School



Campaign logo for Chipping Campden School



Campaign logo for Warwick School



Main logo for Beds & Herts Historic Churches Trust



Campaign logo for Treetops Hospice Care



Branding elements

Branding goes far beyond the creation of a name or logo. Different elements of a logo can be developed to form new visuals which pull the overall look or identity together.





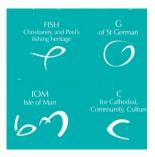






















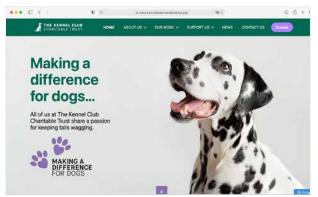






Consistency

Consistency in design branding is essential in bringing all communications together. Especially important is the use of a generic image, both on and offline to ensure, easy recognition. Here, a cut out style of photography is used with light grey backgrounds to maintain the same look and feel, assisted by the range left alignment of text and campaign logo.























Branding themes

Branding can often benefit from a style or theme which creates greater connection between concepts.















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Brand guidelines/assets

As part of a logo/brand creation we produce guidelines which clearly detail how to use the new identity. This includes direction on stationery fonts and colours, as well as logo file versions for different types of media. In addition, we take any layouts used to demonstrate the final logo/branding and place them as a design guide to help ensure consistency of branding and design use in the future. Below are some key pages from a range of guidelines we have produced.

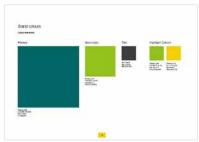
































ONLINE CAMPAIGN TOOLS

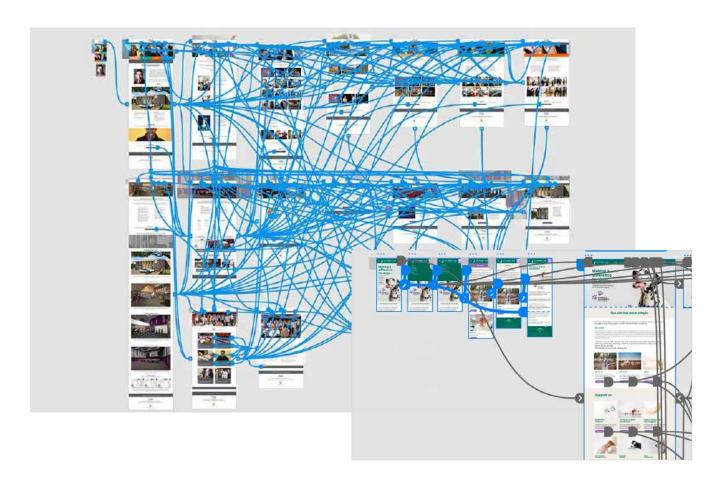
We use the very latest Adobe XD website prototype software to design and proof campaign websites as well as to make changes to existing sites or to provide guidance.



This allows us to show online previews of our designs at every proof stage on mobile, tablet and desktop formats.

The pages are interactive so when evaluating you can click on menu items and navigate through the proofs in a similar way to a live website.

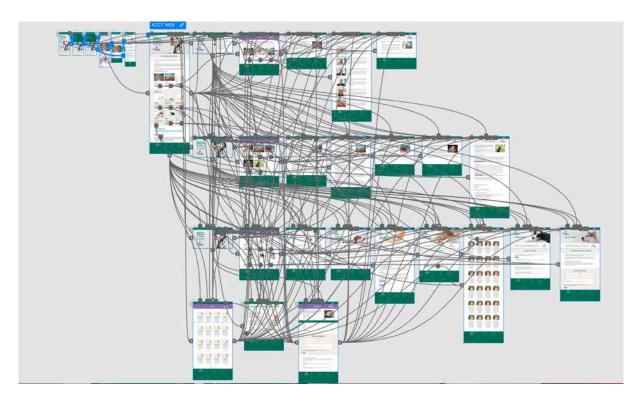
Below is an example showing the design software view to demonstrate the navigation links we make which automate the proof pages. We can provide a demo via a live zoom or teams meeting to show how valuable it is on any website build/development project.





Campaign website example

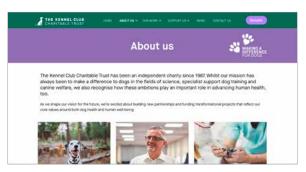
Below is an example of a demo prototype site map showing initial design for both desktop and mobile plus the page links which enable it to work as a prototype.



The live website can be viewed at https://www.kennelclubcharitabletrust.org





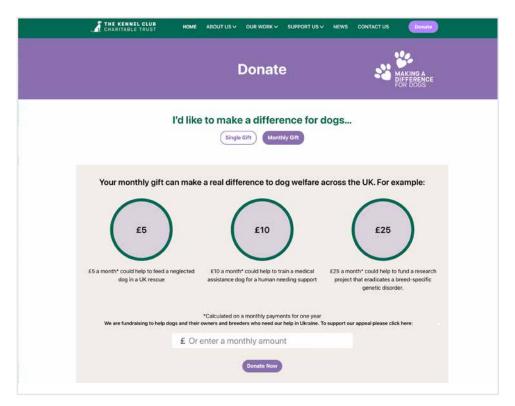


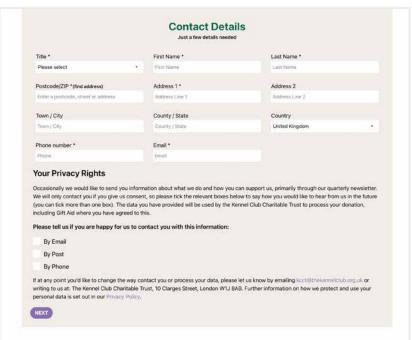




Online giving

Online giving can be provided by our partner company at a low monthly cost or a provider of your choice. Simply sign up and we will do the rest, linking to the facility and ensuring the branding is matched so confidence is maintained.





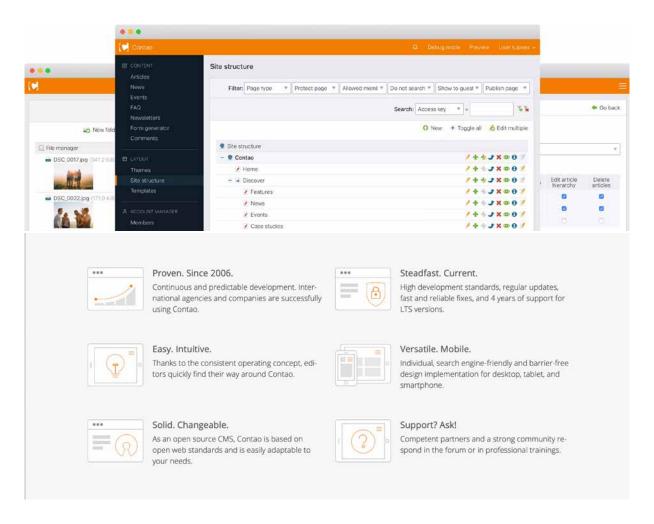


User friendly content management

It is essential to be able to update online campaign information instantly. Having a content management system that enables in-house changes to be made, gives you greater agility and more impact when it comes to keeping your messaging fresh and relevant.

Our preferred CMS of choice is Contao which is super-fast and search engine friendly. It is quick and easy to grasp with users praising how intuitive it is.

A key advantage of the system is that we can combine multiple campaign sites within one CMS, and/or a main client site, meaning all can be accessed via one login. We can also provide a demo via a live zoom or teams.



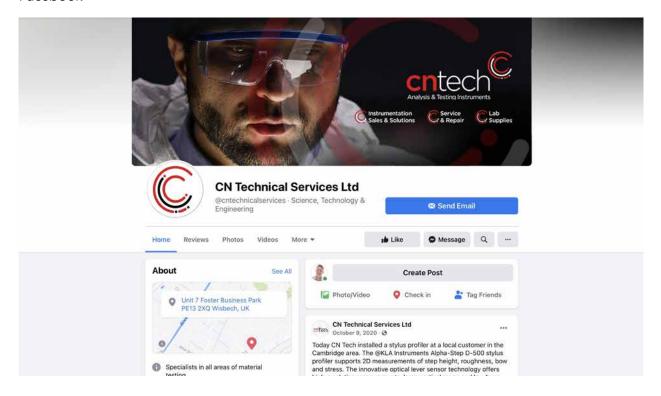
We also provide video guides on how to use once a site is launched together with a live session as required to go through the basics.



Social media

It is important for any logo/branding to be carried across to social media in a consistent and effective way. The logo must be re-sized to the individual platforms preferred specification and the background image should be sized correctly ,too. This will guarantee clear reproduction which is essential when additional content is added to the image as shown below:

Facebook

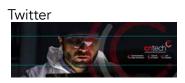


Example file logo files and background image formats

Facebook









LinkedIn





Youtube



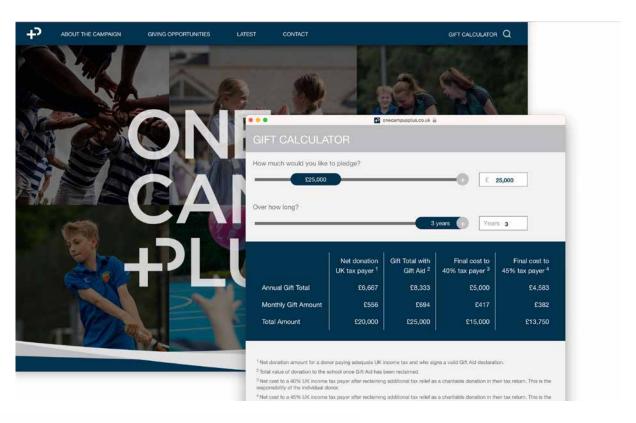




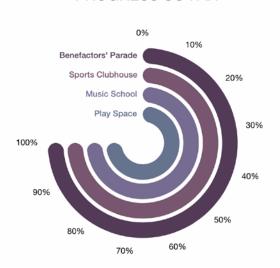
Interactive gift calculator and tracker

We have built an optional bespoke gift calculator system that can allow a potential donor to see Gift Aid totals for the different tax % levels. The sliders allow the pledge amount and time-scale to be adjusted in real-time with the figures updating automatically. The functionality works the same way as online loan calculators and is of real benefit in increasing the amount a donor may pledge.

In addition we take the traditional thermometer level idea used to demonstrate the current level of funds donated and update it with the online tracker charts which move and fill when viewed.



PROGRESS SO FAR







Campaign video explainer

Without the need for actual video footage (we can incorporate if required), we can take branding elements and imagery and convert them into a video explainer, set to music and with optional voice over commentary. This is ideal on a website homepage and can be used to introduce a campaign, as well shared on social media.

































OFFLINE MATERIALS

The power of physical materials has an important part to play when it comes to fundraising. We find a combination of online information together with physical is particularly effective. It is all about building confidence and security when it comes to giving money, and well presented literature goes a long way to achieving that. We like to think of fundraising materials matching to the quality and level a bank would provide, especially when printed or converted to a downloadable PDF format.

As you can see from the examples below, communicating the benefits of a project can be achieved in a really eye-catching through brochure and report designs.















Folders

Often, a collection of materials is required. This could include a brochure, gift card and scale of giving, as well as separate leaflets covering dedicated giving opportunities. Sometimes separate leaflets suit a particular campaign, so a folder is the perfect vehicle to hold the content, especially when given out at an event or sent in the post.



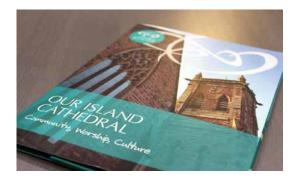




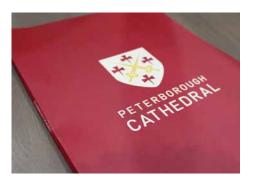
















Brochures

Depending on the target audience, a variety of brochure formats can be used. From A4 portrait or landscape to a series of A5 folding leaflets, we can help create the perfect combination.









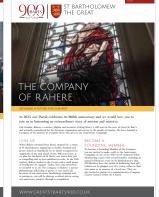














Recognition opportunities and dedicated giving

Often a brochure can be used to give a general overview of a campaign and its benefits together with recognition opportunities. But sometimes, especially when there are a variety of features within a project, it can be helpful to create separate information sheets that detail the options for directing a gift.





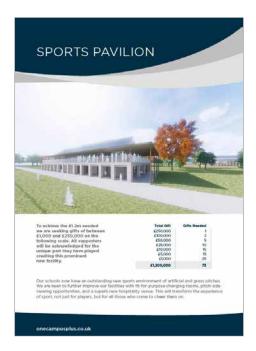
























Scale of giving and gift cards

Possibly the most important campaign material to get right is the presentation of the financial information. This needs to be accurate, clear and engaging. Just because this entails figures, it doesn't mean it has to look dull. On the contrary, the scale of giving is there to encourage giving at the right level and serves as an important tool for fundraisers.



















Impact report

Along with a campaign brochure, many organisations also choose to to produce an accompanying impact report which attractively sets out financial goals and fundraising success. This helps to demonstrate the benefits of a project and can encourage givers to continue their support or get involved.















EVENT MATERIALS AND PROMOTION

In an age of online 2D content and flat screen meetings nothing can beat the benefit of a 3D face to face meeting. So much more can come from physical meetings especially when in a group setting. To support an event, additional communication elements are needed for consistency and clarity and can be very effective when used in conjunction with online and offline materials.

Event signage

From directional signs for guests to find their way on site, to exterior and interior venue signage/posters, you make it easier for people if your visible communications are clear and consistent.











Invitations, reply and response cards

Key to any event is getting the attendance you need. So, it goes without saying that the first step is a well designed invitation and reply card that can be printed and posted or emailed directly. Having a matching response card to hand out to guests once at the event is also critical.















Roller banner stands

A must for any fundraising event, roller banners help to communicate the key benefits of a project to potential donors. Designed in line with other materials, they work to enhance the campaign branding and give your communications a clear and consistent feel.



























Event video explainer

An event video explainer can quickly convey a project vision, its benefits and how donors can lend their support. It can be used at campaign events, either as part of a presentation or playing silently in the background.

































Branded gifts

From bookmarks to pin badges it can be important to recognise support by way of a branded gift, often is a simple badge takes the form of a membership item aside from paperwork. Often this is something as simple as a badge or lapel pin that carries the campaign branding and signifies a sense of membership or inclusion to donors.









Communications Audits and Strategy Development

Conducting a communications audit will ensure that any new campaign materials will work hand-inhand with your existing branding.

See our website for further details



Gifted Philanthropy would be delighted to have a no-obligation conversation with you about campaign communication materials and how we might help you to achieve your fundraising goals. Either get in touch with one of our directors or contact us via our website.

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Chris Goldie - 020 3627 3437 https://www.giftedphilanthropy.com/chris-goldie

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